

Santova receives Silver Logistics Achiever Award with Chemfit.

Over the last two years Santova and Chemfit have worked closely



Boy Booyesen (Santova) & Andy Gold (Chemfit)

together to reconstruct the entire Chemfit supply chain. This effort resulted in a Silver Award for Santova at the annual Logistics Achiever Awards (“LAA”), held at Montecasino, Johannesburg on the 13th of October 2016.



The LAA is a prestigious annual event hosted by Logistics News to recognise innovation within the South African Logistics Industry.

Santova, through its Santova International Trade Solutions team, drove the following initiatives at Chemfit:



Business Process Optimisation:

Santova placed resources on-site to understand and rework the order management, warehousing and transportation processes, within Chemfit and its subsidiaries, to establish stability and efficiency.

Network Optimisation:

Santova facilitated the process of rationalising the number of facilities used by Chemfit from 7 to 3, by managing the Request for Proposal and Service Provider Appointment functions.

Transport Optimisation:

Jointly with Opsi Systems, Santova deployed a transport optimisation, management and reporting platform called PlanForge. This software enables Chemfit to optimise the use of their own as well as service providers vehicles. It also provides them with an exact cost per delivery to manage creditors, as well as determine actual client level profitability.



Results

These initiatives, combined with internal Chemfit change management and systems changes, realised a **38% increase in revenue** with a **33% reduction in logistics cost** per KG sold over the last two years!